

Mr Rodney de Beer
Press Products

BY HAND

9 March 2010

Dear Mr de Beer

AIRCO ENERGY SAVER TRIAL

Thank you for allowing us the opportunity to introduce our Energy Efficiency product to you and to install a test kit on your premises.

For purposes of the test we installed two kWh profiling meters on two air conditioners in your offices. The Air conditioners were similar in type although the one unit was a 9 Amp unit and the other a 7 Amp unit. As the monitoring equipment consisted of two profiling meters we were able to overlay the times when both air conditioners were running and we only compared that consumption data.

For purposes of the trial we installed our Airco Energy saver on the 9 Amp air-conditioner unit which draws more current and would be expected to use more electricity than the 7 Amp air-conditioner unit.

The results were as follows:

Specification	Air-Conditioner without Airco Unit	Air-Conditioner with Airco Unit
Start Date and Time	16 February 2010 13:30	16 February 2010 13:30
End Date and Time	02 March 2010 13:55	02 March 2010 13:55
Average kWh	149.399	111.501
Average saving		24%

We believe that the installation of our product will reduce your monthly energy charges and will therefore increase your company's profitability.

Regards

Madeleen Wienand